

GET MORE DONE:

3 Reasons Why Smart Attorneys Use Outsourced Legal Services



Increase Your Billable Hours

Tasks like research and document preparation can consume a significant amount of time. By outsourcing these project tasks to a team of skilled virtual legal professionals, you can free up your schedule. This allows you to take on more clients and increase your billable hours without compromising quality.

Imagine dedicating more time to client consultations, business development, and strategic planning. With the right support, this vision can become a reality. But how can you actually do this without spending hours you don't have vetting legal professionals?

Using a trusted partner that has a team approach takes the pressure off because when you delegate research, document preparation, and other similar tasks to paralegals or legal assistants, you get to focus on higher value deliverables while the outsourced team does the tedious work.



Enhance Your Client Service

Client satisfaction is crucial for a successful legal practice. If you are overwhelmed with the lower-level tasks, it can be challenging to provide the level of service you aim to provide at the speed your clients expect. Too many negative Google reviews can kill a practice.

Outsourcing your project work can help you maintain and even enhance your client service standards. Virtual legal professionals can assist with client communication, ensuring inquiries are promptly addressed and updates are regularly provided. They can also handle document preparation, case research, and information management, ensuring your cases are well-organized and thoroughly supported. Exceeding your client's expectations can help build client referrals making it that much easier to increase your client base.

But when your reputation is tied to the output of outsourced work, how can you be confident that what is delivered will match (or exceed) your standards?

It's important when you are looking for a freelance paralegal or a service provider to ask what their quality control processes are. For example, here at Woven Legal, we are highly selective and have a carefully vetted team of experts completing your projects (executive assistants, legal assistants, paralegals, billing denial clerks, and more), and a quality review process before work is delivered.



Reduce Your Overhead Costs

Outsourcing legal project tasks can significantly reduce your operational costs. By delegating non-core activities to external professionals, you can avoid the expenses associated with hiring full-time staff, such as salaries, benefits, and office space. **This cost-saving measure allows you to allocate more resources toward client acquisition and other growth-oriented activities.**

For instance, instead of investing in additional in-office personnel, you can use the savings to enhance your marketing efforts or invest in technology that improves your practice's efficiency. When your profit margins are higher, you can invest more in your practice and enjoy sustainable growth.

Look for service providers that offer on demand flexible support options. Scalable staffing is key to successful firm management.

